

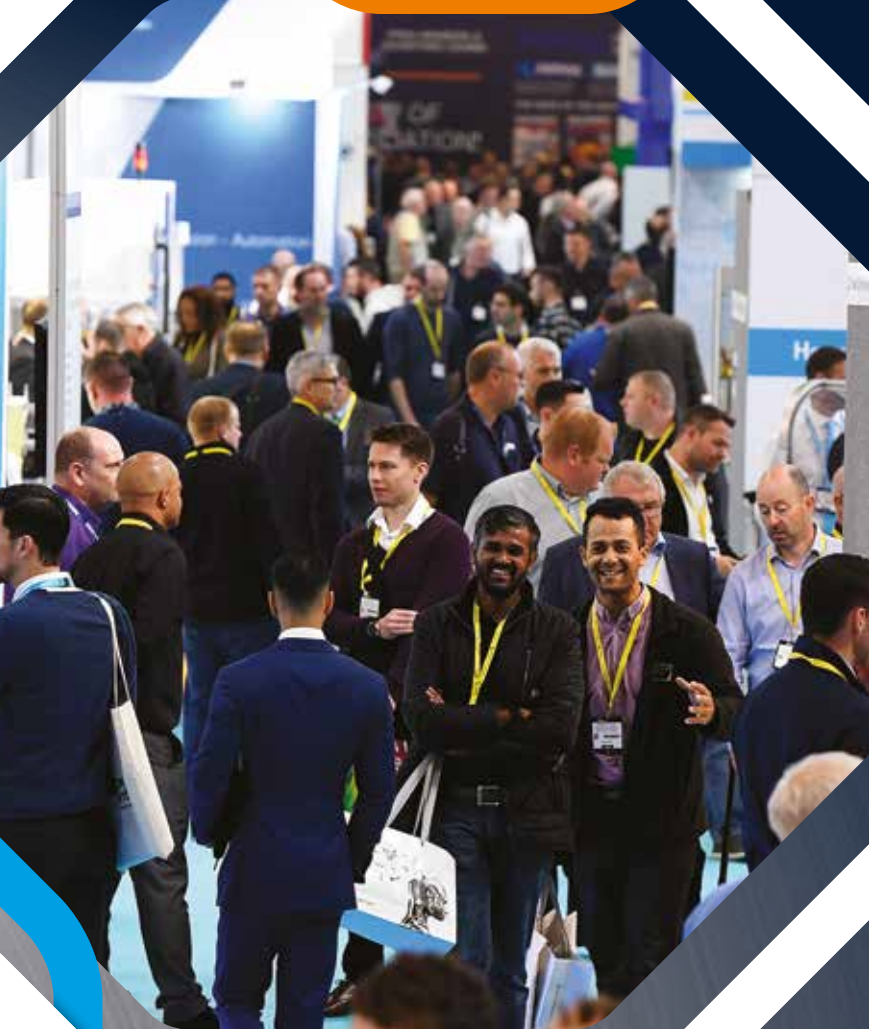
# PPMA

SHOW 2020

29 SEPT - 01 OCT 2020  
NEC, BIRMINGHAM

## EXHIBITOR BROCHURE

**RATES  
HELD FOR  
5<sup>TH</sup> YEAR!**



PPMA Show is the UK's No. 1 event for processing and packaging machinery, materials, automation and vision

**BOOK YOUR STAND TODAY!**  
[www.ppmashow.co.uk](http://www.ppmashow.co.uk)

# DELIVERED BY THE INDUSTRY TRADE ASSOCIATION FOR THE INDUSTRY

"There is a good, wide range of products on show. We've visited the show a number of times and it always delivers good networking opportunities."

**PROJECT MANAGER**  
**UNILEVER**

Owned and organised by PPMA Group of Associations, which comprises PPMA (Processing and Packaging Machinery Association), BARA (British Automation & Robot Association) and UKIVA (UK Industrial Vision Association), the PPMA Show is the UK's biggest, FREE-to-attend exhibition for the processing and packaging industry.

Now entering its 32nd year, the three-day event (29 Sept to 1 Oct 2020) continues to support a range of exhibitors and visitors alike, providing invaluable insight into the latest machinery products, technologies and materials.

"This year's gone really, really well. We've been exhibiting at the show for 10 years and today we've had a record number of leads. It's a great platform for engagement with the right quality of people."

**DAN ROSSEK**  
**OMRON EUROPE**

## EXHIBITOR RATES

Full and Affiliate Member rates held for the fifth year running!

PRICE PER m <sup>2</sup> (EXCL. VAT)	2020 EARLY BIRD	2020 STANDARD
<b>Full Members</b>	<b>£242</b>	<b>£256</b>
<b>Affiliate Members</b>	<b>£296</b>	<b>£316</b>
<b>Non-Members</b>	<b>£352</b>	<b>£372</b>

Early Bird rate ends Thursday 31 October 2019

Price includes: shell scheme, carpet, company name board and Show catalogue entry.

**Open side charges apply:**

2 open sides: £200

3 open sides: £300

Lifting Cost: £11m<sup>2</sup>

Show Media Package: £235

This compulsory package allows full company profile on the Show website, including uploaded logos, images, brochures, videos and press releases.

**PPMA Membership starts at £795 per annum, for more information visit [www.ppma.co.uk](http://www.ppma.co.uk)**

# WHO VISITS?

## VISITORS' PRODUCT INTEREST

Conveyors	40%
Robotics	39%
Labelling	37%
Mechanical Processing Equipment	35%
End of Line / Materials Handling Machinery	32%
Wrapping Machines	29%
Weighing & Inspection Equipment	28%
Bagging	28%
Coding & Marking Equipment	27%
Food Processing Equipment	26%
Cartoning / Case Erecting Machinery	24%
Filling & Capping Machinery	24%
Vision Systems	23%
Control / Instrumentation	22%
Shrink Wrapping	20%
Mixing	19%
Containers, Materials and Consumables	19%
Bulk Solids / Powder Handling and Processing	19%
Pumps / Compressors / Valves	17%
Fluid Handling Equipment	15%
Form-Filled Seal Horizontal and Vertical	15%
Cleaning / Environment / Safety Equipment	14%
Pharmaceutical Processing Equipment	13%
Systems Integration Providers	13%
Tray-Sealing	13%
Chemical Processing Equipment	11%
Thermoforming	10%
Separation / Filtration	8%
Thermal Processing / Refrigeration	7%
Other	6%

## VISITORS' INDUSTRY INTEREST

Food	35%
Engineered Components / Hardware / Metal	22%
Pharmaceutical	20%
Packaging Materials & Containers	20%
Beverages	18%
Bakery	18%
Electronic / Electrical Components	17%
Dairy	16%
Logistics / Warehouse	15%
Confectionery	15%
Chemical / Oils / Paints	14%
Snack Food	14%
Agricultural / Horticultural	13%
Cosmetics / Toiletries	13%
Meat / Poultry	12%
Other	12%
Ready Meals	11%
Pet Food	11%
Household Products	10%
Tea & Coffee	9%
Building Products	9%
Print / Publishing / Paper	8%
Nutraceuticals	5%
Tobacco / E-Cigarettes	5%

**96% OF EXHIBITORS  
CLASSED QUALITY OF VISITORS  
AS GOOD TO EXCELLENT!**



# WHO VISITS?

## A SELECTION OF VISITORS FROM INDUSTRIES INCLUDING:

FOOD

BEVERAGE

COSMETICS

CONFECTIONERY

DAIRY

PHARMACEUTICALS

2 SISTERS FOOD GROUP  
3M HEALTHCARE  
ABBEE VIEW PRODUCE  
ABC NUTRITIONALS  
ABERGAVENNY FINE FOODS  
ADELIE FOODS  
ALLIED BAKERIES  
AM SEAFOODS  
AMT FRUIT  
ANA POULTRY  
APOLLO PHARMACEUTICALS  
APS SALADS  
ARLA FOODS  
ASDA AUTOMATION  
ASTRAZENECA PHARMACEUTICALS  
AUNT BESSIES  
AVON COSMETICS  
BAE SYSTEMS  
BAKKAHOR  
BANHAM POULTRY  
BAR FOODS  
BARD PHARMACEUTICALS  
BASF PLC PACKAGING  
BAXTER HEALTHCARE  
BAXTERS FOOD GROUP  
BEACON FOODS  
BELVOIR FRUIT FARMS  
BENSONS FRUIT JUICE  
BIG BEAR CONFECTIONERY  
BILLERICAY DENTAL SUPPLY  
BIOCHEMICA  
BLACK MOUNTAIN MINERAL WATER  
BLAZERS FUELS  
BLUE EARTH FOODS  
BMW (UK) MANUFACTURING  
BONDS CONFECTIONERY  
BOOTS CONTRACT MANUFACTURING  
BOTTLEGREEN DRINKS CO  
BRANSTON  
BREEDERS SEEDS  
BRITISH SUGAR  
BRITVIC PLC  
BRUNEL HEALTHCARE  
BRUPAC DRINKS CO  
BT  
BUCKLEY FOODS  
BURTONS BISCUITS  
BV DAIRY  
CALEDONIAN PRODUCE  
CBL DRINKS  
CEREAL PARTNERS UK  
CHAUCER FOODS UK  
CLIPPER TEAS  
COOPERVISION  
CORNISH SEA SALT  
COTTESWOLD DAIRY  
CP FOODS UK  
CROWN PAINTS  
DAIRY CREST  
DAIRY FARM PRODUCTS  
DALEHEAD FOODS  
DAWN MEATS GROUP  
DEBERNHAMS PLC  
DHL  
DIAGEO  
DONOHUE DRINKS COMPANY  
DR ORGANIC  
ESTEE LAUDER  
EVEREST DAIRIES  
FARNE SALMON AND TROUT  
FINESSE MEDICAL  
FINLAY BEVERAGES  
FOX'S BISCUITS  
FRESHWAYS FOOD CO  
GE HEALTHCARE

Technical Director  
Technical Manager  
Engineering Manager  
Production Manager  
Engineering Manager  
Technical Packaging Manager  
National Projects Manager  
Operations Manager  
Head of Operations  
Services Factory Manager  
Production Manager  
Production Director  
Dairy Technologist  
Project Manager  
Global Packaging Technologist  
Manufacturing Manager  
Senior Packaging Technologist  
Senior Manufacturing Engineer  
Manufacturing Manager  
Head Of Operations  
Operations Director  
Engineering Project Manager  
Development Manager  
Process Development Engineer  
Chief Engineer  
Head Of Operations  
Production Director  
Production Manager  
Project Manager  
Operations Manager  
Manager Director  
Director  
Operations Manager  
Production Manager  
Process Planner  
Managing Director  
Operations Manager  
Factory Manager  
Operations Director  
Managing Director  
Project Manager  
Innovation Manager  
Engineering Manager  
Managing Director  
Project Manager  
Director  
Packaging Technologist  
Engineer  
Process Technologist  
Operations Director  
Process Systems Engineer  
Engineering Controller  
Engineering Manager  
Senior Project Engineer  
Managing Director  
Operations Director  
Engineering Manager  
Project Engineer  
Packaging Manager  
Manager  
Operations Director  
Group Purchasing Manager  
Project Manager  
Head Of Manufacturing  
Manufacturing Manager  
Director  
Facilities Manager  
Project Engineer  
Managing Director  
Project Manager  
Process Engineer  
Project Manager  
Senior Project Engineer  
Operations Manager  
Process Engineer

GLAXOSMITHKLINE  
GLOBAL CHEESE  
GOLDENFRY FOODS  
GOODLIFE FOODS  
GREENCORE  
GUERNSEY DAIRY  
HAYESFUELS  
HEALTH INNOVATIONS  
HEINEKEN  
HERITAGE FOODS  
HOLLAND AND BARRETT  
HOLLISTER  
HONDA  
HOVIS  
HOZELOCK  
ICE FRESH SEAFOOD  
ICELAND FOODS  
IMERY'S MINERALS  
INFINITY FOODS  
INNOCENT DRINKS  
INTERSURGICAL  
JAGUAR LAND ROVER  
JOHN LEWIS  
HOLLISTER  
JOHNSON & JOHNSON  
JOHNSON MATTHEY  
JORDANS RYVITA  
JUNIPER PHARMA SERVICES  
KARRO FROZEN FOODS  
KELLOGGS  
KERRY  
KERSHAW FROZEN FOODS  
KINNERTON CONFECTIONERY  
KP SNACKS  
KRAFT HEINZ  
LALEHAM HEALTH & BEAUTY  
LEO PHARMA  
LONG CLAWSON DAIRY  
LS NUTRICARE  
LUCOZADE RIBENA SUNTORY  
MACKIE'S  
MACKLE PETFOODS  
MARS DRINKS  
MARS PETCARE UK  
MARSTONS BREWERY  
MCCAIN FOODS  
MCVITIES  
MEADOW FOODS  
MERIDIAN FOODS  
MILLMOUNT HEALTHCARE  
MONDELEZ INTERNATIONAL  
MORNING FOODS  
MORRISONS PLC  
MSH CHEMICALS  
MÜLLER UK & IRELAND  
MUNSTER SOFT DRINKS  
MUSCLEFOOD  
NAPP PHARMACEUTICALS  
NATURES AID  
NATURES WAY FOODS  
NEMAUURA PHARMA  
NESTLÉ UK  
NESTLÉ PURINA PETCARE  
NEW ENGLAND SEAFOOD  
NEW FOREST CIDER  
NEW LOOK  
NEW YORK BAKERY  
NUTRICIA  
OCADO  
PACT COFFEE  
PAI SKINCARE  
PALACE CHEMICALS  
PCI PHARMA  
PEDIGREE WHOLESALE  
PENNINE HEALTHCARE  
PEPSICO

Technical Director  
Managing Director  
Chief Engineer  
Commercial & Operations Director  
Operations Director  
Chief Engineer  
Production Manager  
Operations Manager  
Engineering Manager  
Director & General Manager  
Engineering Manager  
Project Engineer  
Senior Engineer  
Project Manager  
Buyer  
Factory Manager  
Packaging Manager  
Operation Manager  
Production Manager  
Technical Operations  
Development Manager  
Project Engineer  
Packaging Production Manager  
Senior Engineering Manager  
Continuous Improvement Engineer  
Engineering Manager  
Principal Scientist  
Factory Improvement Manager  
Engineering Manager  
Manufacturing Director  
Chief Engineer  
Head of Engineering  
Manufacturing Systems Manager  
Process & Quality Capability  
Engineering Manager  
Production Manager  
Operations Manager  
Procurement Manager  
Projects Manager  
Managing Director  
Managing Director  
Packaging Development Manager  
Reliability Engineer  
Project / Software Engineer  
Production Manager  
Engineering Manager  
Project Engineering Manager  
Process Engineer  
Engineering Manager  
Engineering Manager  
Director  
Head of Projects  
Production Manager  
Senior Packaging Technologist  
Director  
Operations Director  
Packaging Manager  
Director of Operations  
Factory Manager  
Project Manager  
Packaging Innovation Manager  
Process Manager  
Factory Manager  
Director  
Operations Manager  
Process Manager  
Packaging Technologist  
Project Manager  
Head Of Operations  
Production Manager  
Operations Director  
Technical Support Engineer  
Managing Director  
Technical Manager  
Packaging Engineering Manager

PERO FOODS  
PETS CHOICE  
PHARMAFOODS  
PHARMSOUTH  
PINEWOOD HEALTHCARE  
PORK FARMS  
PREMIER FOODS  
PRET A MANGER  
PRINCES  
PRINCES SOFT DRINKS  
PRINCIPLE HEALTHCARE  
PROBIOTICS INTERNATIONAL  
PROCTER & GAMBLE  
PUKKA PIES  
PURITY HEALTH  
PURITY SOFT DRINKS  
QUAKER OATS  
QUINTESSENCE FRAGRANCES  
QUORN FOODS  
QVC  
RECKITT BENCKISER  
RIVERFORD FARM DAIRIES  
ROBINSON HEALTHCARE  
ROLLS-ROYCE  
ROYAL MAIL  
SALTS HEALTHCARE  
SAMWORTH BROTHERS  
SCATTERGOOD & JOHNSON  
SILVER SPOON  
SMITH & NEPEW  
SOUTH CAERNARFON CREAMERIES  
SPEEDIBAKE  
STAPLETON FARM  
STAR DAIRIES  
STERLING PHARMACEUTICALS  
STRATHMORE FOODS  
SUNCREAM DAIRIES  
SUREFILL BEAUTY PRODUCTS  
SYNERGY HEALTH UK  
TANGIERNE CONFECTIONERY  
TATA GLOBAL BEVERAGES  
TAYLORS OF HARROGATE  
THE CHILLI PEPPER COMPANY  
THE CRUCIAL SAUCE COMPANY  
THE FRESH SOUP COMPANY  
THE JORDANS DORSET  
THE WRIGLEY COMPANY  
THORNTONS PLC  
TM BEVERAGES  
TORBAY PHARMACEUTICAL  
TOYOTA MOTOR EUROPE  
TRAVIS PERKINS  
TRIPLE CROWN FOODS  
TULIP  
TYPHOON TEA  
UNILEVER  
UNITED BISCUITS  
VALLEY PRODUCE  
VALXHALL MOTORS  
VILLAGE BAKERY  
WALKERS SAUSAGE CO.  
WALKERS SNACK FOODS  
WARBURTONS  
WATTS FARMS  
WEETABIX  
WESTAWAY SAUSAGES  
WESTFIELD MEDICAL  
WESTLAB  
WESTLAND HORTICULTURE  
WESTMILL FOODS  
WHITWORTH BROS  
WILLIAM GRANT & SONS  
YEO VALLEY PRODUCTION (FARMS)  
YOUNGS SEAFOOD  
ZEINA FOODS NPD

General Manager  
Head Of Operations  
Managing Director  
Director  
Production Manager  
Chief Engineer  
Head Capital Procurement  
Technical Manager  
Improvement Engineer  
Engineering Manager  
Group Projects Director  
Managing Director  
Project Manager  
Projects Manager  
Chief Executive Officer  
Chief Engineer  
Packaging Manager  
Operations Manager  
Project Manager  
Control Engineer  
Global Engineering Manager  
Technical & Operations Manager  
Managing Director  
Senior Engineer  
Principal Engineer  
Head of Logistics  
Production Director  
Automation Manager  
Head of Engineering  
Category Manager Indirects  
Technical Manager  
Continuous Improvement Manager  
Partner  
Director  
Head of Procurement  
Operations Director  
Manufacturing Manager  
Engineer  
Production Manager  
Operations Manager  
Group Engineering Manager  
Head of Engineering Development  
Director  
Managing Director  
Director  
Process Development Manager  
European Technical Manager  
Engineering Manager  
Director  
Engineering Manager  
Senior Engineer  
Project Manager  
Director General  
Technical Manager  
Operations Manager  
Procurement Manager  
Packaging Innovations Manager  
Managing Director  
Process Engineer  
Projects Director  
Production Director  
Site Utilities Engineer  
Director  
Group Director  
Head of Capital  
General Manager  
Operations Director  
Operations Director  
Operations Manager  
Packaging Technologist  
Regional Engineering Manager  
Project Engineer  
Engineering Director  
Manufacturing Manager  
Technologist



"Very good show.  
Gets bigger each year.  
So much to see and people /  
companies to meet. Will have  
to plan to attend for longer  
next year."

**BRIAN MEYER**  
TAYTO

"We found the show  
to be our best exhibition  
ever during our 45 years  
of manufacturing in the UK.  
We were taking orders on our  
stand during the first few  
hours of the show."

**ROY FOWLER**  
UPM CONVEYORS

## WHY YOU SHOULD EXHIBIT

- Be part of the largest processing and packaging event in the UK
- Over 400 exhibitors, representing more than 2,000 brands under one roof
- Attracts over 8,000 visitors, which include key decision-makers, buyers and influencers from the UK and overseas
- Showcasing the latest innovations in machinery, materials, robots and industrial vision
- Opportunities to develop new and existing supplier and buyer relationships
- Leverage from extensive PR and marketing promotion that targets new visitors
- Networking opportunities, with exclusive access to VIP lounge and exhibitor party
- Enterprise Zone, featuring a full seminar programme, covering an array of topical and industry-relevant issues

**TO VIEW A FLOORPLAN OR RESERVE SPACE**  
**CALL: +44 (0) 20 8773 8111**  
**OR EMAIL: [scott.mckenna@ppma.co.uk](mailto:scott.mckenna@ppma.co.uk)**

## SHOW MARKETING

- Visitor welcome pack
- Personalised digital marketing assets
- PPMA Show website with 18,000 unique views per month
- Enhanced digital investment
- Social Media campaigns
- Email campaigns to PPMA Group end-user database (35,000+)
- Email campaigns to media magazine databases
- Show preview in the PPMA Magazine 'Machinery Update' – 10,000 postal copies and 35,000+ E-copies
- Advertising in 30+ trade magazines
- Direct mail campaign
- Range of sponsorship opportunities offering excellent value for money



The PPMA Television crew interview exhibitors and a live stream is broadcast around the show, with interviews then posted on to YouTube.

See all the highlights from previous shows on the PPMA TV channel.



**PPMA Television is a Member benefit.**



# PPMA

## SHOW 2020

**29 SEPT - 01 OCT 2020**  
NEC, BIRMINGHAM

"I attend to gain an insight into the latest innovations. The exhibition is great and there is so much variety on show."

**PACKAGING  
INNOVATION MANAGER**  
NESTLE UK



**BOOK YOUR  
STAND TODAY:**

+44 (0) 20 8773 8111  
scott.mckenna@ppma.co.uk

**www.ppma.co.uk**



**PPMA** GROUP OF ASSOCIATIONS



Processing & Packaging Machinery Association



British Automation & Robot Association



UK Industrial Vision Association

